

Message Text

CONFIDENTIAL

PAGE 01 TOKYO 12144 01 OF 02 110606Z
ACTION EA-09

INFO OCT-01 EUR-12 IO-13 ISO-00 EB-08 AID-05 CIAE-00
COME-00 FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00
XMB-02 OPIC-03 SP-02 LAB-04 SIL-01 OMB-01 NSC-05
SS-15 STR-04 CEA-01 L-03 H-01 PA-01 PRS-01
AGRE-00 ITC-01 /109 W
-----086034 110623Z /15

R 110518Z AUG 77
FM AMEMBASSY TOKYO
TO SECSTATE WASHDC 073
INFO AMCONSUL AUCKLAND
AMEMBASSY BONN
USMISSION GENEVA
AMEMBASSY LONDON
AMCONSUL MELBOURNE
AMEMBASSY OTTAWA
AMEMBASSY PARIS
AMEMBASSY ROME

C O N F I D E N T I A L SECTION 1 OF 2 TOKYO 12144

BRUSSELS FOR EC

PARIS (ALSO) FOR OECD

E.O. 11652: GDS
TAGS: ETRN, JA
SUBJECT: SEPTEMBER ECONOMIC TALKS WITH JAPAN

1. SUMMARY. EMBASSY REGARDS SEPTEMBER SERIES OF
ECONOMIC TALKS IN TOKYO AS GOLDEN OPPORTUNITY TO STRENGTHEN
HANDS OF GROWING NUMBER OF JAPANESE LEADERS WHO RECOGNIZE
DIRECTION IN WHICH JAPAN MUST MOVE TO FULFILL INTERNATIONAL
COMMITMENTS MADE AT THREE ECONOMIC SUMMITS. WE URGE, THERE-
FORE, THAT PRESENTATIONS BE WELL COORDINATED AND COUCHED
IN TERMS OF JAPAN'S RESPONSIBILITIES AS A WORLD ECONOMIC
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 TOKYO 12144 01 OF 02 110606Z

LEADER IN PARTNERSHIP WITH THE U.S. END SUMMARY.

2. WE ARE PLEASED THAT ADMINISTRATIVE ARRANGEMENTS FOR
THE SEVERAL ECONOMIC DISCUSSIONS IN TOKYO IN EARLY SEP-
TEMBER ARE NOW FIRING UP. WE LOOK FORWARD TO VISITS OF:
AMBASSADOR WOLF AND MTN TEAM, SEPTEMBER 7 AND 8,
AMBASSADOR STRAUSS, SEPTEMBER 8 AND 9,

SUB-CABINET GROUP, SEPTEMBER 12 AND 13.

THIS CONCENTRATION OF HIGH LEVEL ATTENTION WILL PROVIDE AN EXCELLENT OPPORTUNITY FOR REVIEWING THE BROAD RANGE OF US-JAPAN ECONOMIC RELATIONS, INCLUDING MANY AREAS OF COOPERATION. (WE NOTE THAT ECONOMIC TOPICS WILL ALSO BE DISCUSSED AT THE POLICY PLANNING TALKS AT NIKKO SEPTEMBER 7 AND 8)

3. BY PACKING SO MUCH DIVERSE AND INTENSE ACTIVITY INTO SUCH A SHORT PERIOD, HOWEVER, WE FEAR JAPANESE LEADERS AND PUBLIC MAY GET A DISTORTED VIEW OF US OBJECTIVES, POLICIES AND CONCERNS. TOKYO PRESS, APPARENTLY BELIEVING POINTS OF FRICTION ARE MORE NEWSWORTHY THAN AREAS OF COOPERATION, HAS ALREADY REDICTED THAT US WILL CONCENTRATE ON NARROW BILATERAL ISSUE SUCH AS CITRUS FUNGICIDES, CHERRIES AND STEEL. EMBASSY THEREFORE URGES THAT BOTH SUBSTANCE AND PUBLIC RELATIONS ASPECTS OF SEPTEMBER VISITS BE CAREFULLY MESHED TO ASSURE THAT THE JAPANESE ARE GIVEN A BALANCED AND ACCURATE PICTURE OF WHAT IS ADMITTEDLY A COMPLEX AND MULTIFACETED RELATIONSHIP.

4. EMBASSY BELIEVES THE CENTRAL AND UNIFYING THEME FOR THE TOKYO DISCUSSIONS SHOULD BE JAPAN'S RESPONSIBILITIES AS A GREAT ECONOMIC POWER IN PARTNERSHIP WITH ITS ALLY, THE UNITED STATES. IN GENERAL, VISITS SHOULD BE CONFIDENTIAL

CONFIDENTIAL

PAGE 03 TOKYO 12144 01 OF 02 110606Z

SEEN AS STRENGTHENING THOSE IN GOJ WHO ARE PUSHING FOR POLICIES THAT INTEGRATE JAPAN MORE FULLY INTO THE WORLD ECONOMY. AT LONDON SUMMIT AND ELSEWHERE, PRIME MINISTER AND OTHERS HAVE SPOKEN PUBLICLY OF NEED TO ENCOURAGE IMPORTS, TO REMOVE SUSPICION THAT YEN IS BEING MANIPULATED, TO EXPAND FOREIGN AID, TO STRENGTHEN COOPERATION WITH LDCS. SEPTEMBER MEETINGS, IF SKILLFULLY ORCHESTRATED, CAN PROVIDE VALUABLE SUPPORT FOR THOSE WHO WISH TO MOVE IN PROGRESSIVE DIRECTIONS.

5. THE MTN BILATERALS WILL PROVIDE A FORUM TO DRAW THE JAPANESE EXPERTS OUT FROM BEHIND THEIR CURTAIN OF PASSIVITY OF THE KEY ISSUES IN THE MTN. JAPAN'S VIEWS ON THESE MATTERS ARE CRITICAL. AREAS OF AGREEMENT SHOULD BE SOLIDIFIED AND DIFFERENCES AIRED BEFORE THEY BECOME SERIOUS IMPEDIMENTS TO PROGRESS IN GENEVA.

6. BUILDING ON THE RESULTS OF THE PROFESSIONAL LEVEL DISCUSSIONS OF THE MTN, AMBASSADOR STRAUSS CAN ENLIST THE VITAL SUPPORT AND ACTIVE PARTICIPATION OF JAPAN'S POLITICAL LEADERSHIP IN THE CRITICAL ACTIONS TO BE TAKEN IN THE COMING MONTHS. WE BELIEVE THE JAPANESE

WILL NOT BE SURPRISED IF, AS HE DID IN HIS MAY VISIT,
AMBASSADOR STRAUSS POINTS OUT TO THE JAPANESE MINISTERS
THAT SEVERAL ESSENTIALLY MINOR BILATERAL TRADE FRICTIONS
MAY INTERFERE WITH THE SUCCESS OF AN EXERCISE THAT HAS AS
ITS OBJECTIVE THE WELFARE OF THE ENTIRE FREE WORLD, AND
ABOVE ALL JAPAN. IT IS IN THIS SPIRIT THAT POLITICAL
REALITIES ON BOTH SIDES OF THE PACIFIC MUST BE RECOGNIZED,
WHILE OUR PRINCIPAL EFFORTS MUST BE DIRECTED AT KEEPING
ATTENTION FIRMLY ON THE CENTRAL ISSUES.

CONFIDENTIAL

NNN

CONFIDENTIAL

PAGE 01 TOKYO 12144 02 OF 02 110615Z
ACTION EA-09

INFO OCT-01 EUR-12 IO-13 ISO-00 EB-08 AID-05 CIAE-00
COME-00 FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00
XMB-02 OPIC-03 SP-02 LAB-04 SIL-01 OMB-01 NSC-05
SS-15 STR-04 CEA-01 L-03 H-01 PA-01 PRS-01
AGRE-00 ITC-01 /109 W

-----086197 110622Z /15

R 110518Z AUG 77
FM AMEMBASSY TOKYO
TO SECSTATE WASHDC 074
INFO AMCONSUL AUCKLAND
AMEMBASSY BONN
USMISSION GENEVA
AMEMBASSY LONDON
AMCONSUL MELBOURNE
AMEMBASSY OTTAWA
AMEMBASSY PARIS
AMEMBASSY ROME

C O N F I D E N T I A L SECTION 2 OF 2 TOKYO 12144

BRUSSELS FOR EC

PARIS (ALSO) FOR OECD

7. IN THE SUB-CABINET TALKS THE VARIOUS THREADS OF US
POLICY SHOULD BE DEFINITELY PULLED TOGETHER AND PRE-
SENTED TO THE TOP PROFESSIONAL LEVEL OF JAPAN'S ECONOMIC
MINISTRIES. THE THEME SHOULD BE THAT THE US REGARDS
JAPAN'S UNDERSTANDING AND SUPPORT OF OUR POLICIES AS
ESSENTIAL TO THEIR SUCCESS. WE SHOULD OPENLY INVITE AND
EXPECT COMMENTS AND CRITICISM IN A SPIRIT OF COOPERATIVE
PARTNERSHIP. CONVERSELY WE SHOULD PRESS THE

JAPANESE PARTICIPANTS TO EXPRESS THEIR CANDID AND INDEPENDENT ASSESSMENTS OF WHAT SHOULD AND CAN BE DONE TO RESOLVE WORLD ECONOMIC ISSUES, INCLUDING JAPAN'S OWN
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 TOKYO 12144 02 OF 02 110615Z

CURRENT ACCOUNT SURPLUS, GROWTH PROJECTIONS AND AID PROGRAMS. PUBLICLY THE IMAGE SHOULD BE ONE OF TWO GREAT ALLIES ENGAGED IN SERIOUS AND MEANINGFUL CONSULTATIONS ON MATTERS AFFECTING THE INTERESTS OF THE ENTIRE WORLD.

8. IF WASHINGTON AGENCIES ACCEDE TO THE APPROACH OUTLINED ABOVE, WE FEEL OUR HAND ON STRICTLY BILATERAL ISSUES WILL BE STRENGTHENED AS WELL. IN MORE NARROWLY FOCUSED TALKS AND NEGOTIATIONS WE ALWAYS HAVE TO HEW TO A SUBTLE LINE THAT WILL ACHIEVE WHAT WE WANT WITHOUT PLAYING INTO THE HANDS OF THOSE WHO CAN USE RESENTMENT OF FOREIGN PRESSURE TO IMPEDE THE INFLUENCE OF THOSE JAPANESE LEADERS WHO RECOGNIZE THE DIRECTION IN WHICH JAPAN MUST GO AND ARE PROVATELY GRATEFUL FOR ADDITIONAL ARGUMENTS THAT MOVEMENT IS NECESSARY TO AVOID FOREIGN RETALIATION.
MANSFIELD

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ECONOMIC COOPERATION, MEETINGS
Control Number: n/a
Copy: SINGLE
Sent Date: 11-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TOKYO12144
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770289-0038
Format: TEL
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770870/aaaachdb.tel
Line Count: 197
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: cd42105c-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 17-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1626885
Secure: OPEN
Status: NATIVE
Subject: SEPTEMBER ECONOMIC TALKS WITH JAPAN
TAGS: ETRD, JA, US
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/cd42105c-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009